

HEID MUSIC

Position: School Sales Professional

You + Heid Music = Awesome Career!

Heid Music is expanding our services into the Madison area the Fall of 2011. We are looking for **School Sales Professionals** to provide excellent customer service and sales to the schools in the Madison and surrounding districts. This position offers an hourly rate and a great potential for commission based on sales. This is the perfect position for a self-motivated and ambitious individual who enjoys selling!

Here is how you'll spend your day:

- Traveling to Madison and surrounding school districts to assist Music Directors & Teachers in all their music related needs
- Cultivating relationships with Music Directors, Teachers, and members of the community in the greater Madison area
- Delivering purchases and repairs to schools
- Assisting schools with instrument rental meetings
- Working with colleagues on events, marketing promotions, and outside events

Here are the skills you need to ensure your success:

- A minimum of 2 years of sales/customer service experience
- A clean driving record
- Knowledge of musical instruments and the accessories they require
- A dynamic sales personality that shines through in person, on the phone and in written communication
- The ability to work independently and be self disciplined
- A passion for selling
- The ability to work in a team environment
- A strong attention to detail

If this sounds like you, please submit your resume or application to Lora Glasel, Human Resources Manager at lora.glasel@heidmusic.com or to:

Heid Music
Attn: Lora Glasel
308 E. College Ave.
Appleton, WI 54911

Applications can be found in the employment section of www.heidmusic.com.

HEID & MUSIC

Heid Music does not discriminate in any aspect of employment on the basis of race, color, religion, national origin, ancestry, gender, sexual orientation, gender identity, age, veteran status, disability or any other characteristic protected by federal, state, or local employment discrimination laws where Heid Music does business.