

HEID MUSIC

Position: **Band & Orchestra Sales Professional.**

You + Heid Music = Awesome Career!

Heid Music is expanding our services into the Madison area the Fall of 2011. We are looking for a **Band & Orchestra Sales Professional** to provide excellent customer service to all of our customers. This position offers an hourly rate and a great potential for commission based on sales. This is the perfect position for a self-motivated and ambitious individual who enjoys selling and has a passion for music.

Here is how you will spend your day:

- Providing **excellent customer service** and educating customers on band & orchestral instruments, print music, and other musical products and accessories
- Proactively seek out band & orchestra customers in the Madison and surrounding markets
- Selling and renting band and orchestral instruments to new musicians
- Maintaining a in-store band & orchestra display area
- Working with colleagues on events, marketing promotions, and outside events

Here are the skills you need to ensure your success:

- A minimum of 2 years of sales/customer service experience
- Basic knowledge of band & orchestra instruments and the accessories and maintenance they require
- A dynamic sales personality that shines through in person, on the phone and in written communication
- The ability to work independently and be self disciplined
- A passion for selling
- The ability to work in a team environment
- An open schedule to accommodate working nights and weekends

If this sounds like you, please submit your resume or application to Lora Glasel, Human Resources Manager at lora.glasel@heidmusic.com or to:

Heid Music
Attn: Lora Glasel
308 E. College Ave.
Appleton, WI 54911

Applications can be found in the employment section of www.heidmusic.com.

HEID & MUSIC

Heid Music does not discriminate in any aspect of employment on the basis of race, color, religion, national origin, ancestry, gender, sexual orientation, gender identity, age, veteran status, disability or any other characteristic protected by federal, state, or local employment discrimination laws where Heid Music does business.