

NOTICE TO CUSTOMER:

Forfeiture clause: "If payment is in arrears and instrument is left at school, HMC legally has the right to take possession of the instrument." The renter consents to Heid Music obtaining credit information from a credit reporting agency. This rental agreement will expire every month from the start date unless payment is received on the due date, throughout the life of the agreement. There are no refunds for early returns.

MAINTENANCE AND REPAIR COVERAGE TERMS AND CONDITIONS: M & R

The monthly rate for M & R is \$5.00. Coverage is solely for keeping the instrument in good playing condition. Repair coverage specifically does not cover dents, scratches and cosmetic flaws that have no effect on the playing condition of the instrument. Also excluded are expendable items such as reeds, swabs, lubricants, mallets, drumsticks, drumheads, rosin, and strings. Coverage does not include lost parts but we will exchange a mouthpiece if it breaks. Repair coverage will be considered "Not in Force" if payments are in arrears at the time of the repair. All repairs must be made by Heid Music or one of its affiliates. No other claims will be considered. Do not attempt any repairs on your own as it may void the coverage. Maintenance and repair premiums are not refundable and do not apply to purchase.

STUDENT INSTRUMENT REPLACEMENT PLAN: IRP

IRP coverage is \$3.00 per month, due on the Monthly Payment Date and applies to the current month only. Coverage must be initiated at the time this Agreement is finalized and is valid only until the Agreement is terminated. Under this plan, Heid Music guarantees to replace the instrument with one of comparable age and condition if the instrument is lost through theft or fire. Notification of the theft should be made to the proper authorities and Heid Music within 10 days of occurrence or the replacement guarantee will be void and you will be liable for payment in full of the outstanding balance due under this Agreement. Purchase of the STUDENT INSTRUMENT REPLACEMENT PLAN is voluntary. If I decline this plan, I understand that I will be liable for payment in full for the instrument.

BAND RENTALS:

100% of rental fees apply toward the purchase of your instrument - through the full term of rental (not just one year)! You can eventually own your instrument just by renting. There is never any obligation to purchase the instrument, and you may return it at any time. Rental agreements are on a monthly basis. You have the right at any time to pay in advance the unpaid balance due under this agreement.

TERMS:

Title and right of possession of the instrument shall remain with Heid Music until total payments equal the rent to own price (plus sales tax) of the instrument. At that time ownership will be transferred to you. If rental payments are not paid when due, Heid Music shall have the right to take possession of the instrument. I agree not to sell, mortgage, remove from the state, or otherwise dispose of this instrument during the rental period. I understand that this agreement may be terminated if I move and fail to provide Heid Music with a new address, or if my child changes schools. If this agreement is terminated, I will return the instrument and any accessories, in good condition, to Heid Music or authorized agent immediately.

BAND INSTRUMENT EXCHANGE POLICY:

All rental monies paid at the rent to own rate apply in full toward the purchase price of the original instrument or one of greater value. Exchange of any instrument after the first rental year (i.e. flute to saxophone) will result in the loss of all rent to own payments made in excess of that first year.

ORCHESTRA RENTALS (VIOLINS, VIOLA, CELLO, Etc.)

Rental instruments are not for sale. When your child is ready for a full size instrument, the rented instrument may be exchanged for a full size instrument. Up to two years of your payments will apply to the purchase of a full size new step-up or similar quality instrument. The actual prices of instruments vary, but are readily available from our sales staff.

PAST DUE ACCOUNTS:

Only payments made on time apply to the purchase of the instrument. Any payment not made by the tenth day following the due date will be assessed a late charge of \$5.00. You are responsible for notifying Heid Music at least 10 days prior to due date of all proper account information to process any auto debit payments. Invalid information and insufficient funds will cause your account to be subject to non sufficient fees of \$20.00. If your account falls 3 months into arrears, it will be forwarded to a collection agency, and you will be responsible for the full amount due on the instrument plus any additional collection fees incurred. This contract is not subject to bankruptcy as the money collected is rent. In the event that Heid Music is compelled to incur any expense in maintaining or defending any action or proceeding instituted by reason of any default on the signer, such expense shall be the responsibility of the signer.

CUSTOMER'S RIGHT TO CANCEL:

You may cancel this agreement by mailing a written notice to Heid Music, 308 E. College Avenue, Appleton, WI 54911, or via email at cancel@heidmusic.com. Payments will continue to be deducted from your account until the instrument is returned to Heid Music Company or an agent thereof. School Music Educators are not agents of Heid Music Company. Leaving an instrument with School Music Educators does not cancel this agreement.